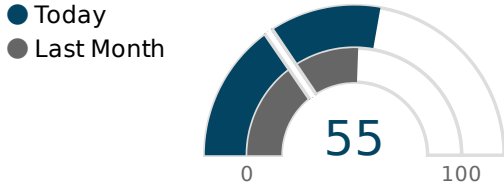


CARLSBAD, CA 92010
Condos/Townhomes

This week the median list price for Carlsbad, CA 92010 is \$601,990 with the market action index hovering around 55. This is an increase over last month's market action index of 51. Inventory has held steady at or around 19.

MARKET ACTION INDEX

The Market Action Index answers the question "How's the Market?" by measuring the current rate of sale versus the amount of the inventory. Index above 30 implies Seller's Market conditions. Below 30, conditions favor the buyer.



Strong Seller's Market

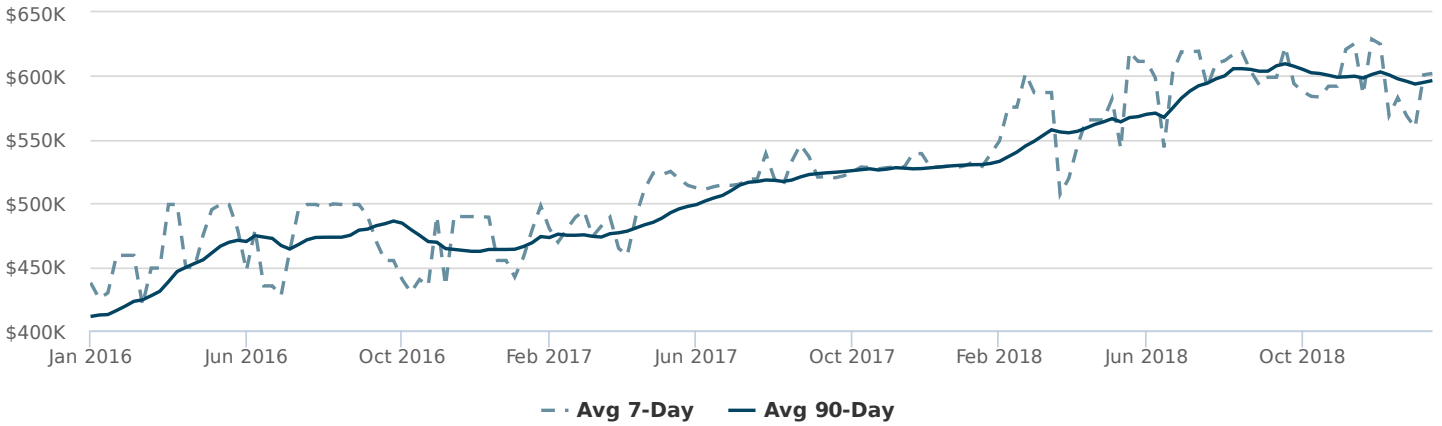
Home sales continue to outstrip supply and the Market Action Index has been moving higher for several weeks. This is a Seller's market so watch for upward pricing pressure in the near future if the trend continues.

REAL-TIME MARKET PROFILE

Median List Price		\$601,990
Per Square Foot		\$384
Days on Market		103
Price Decreased		16%
Price Increased		0%
Relisted		53%
Inventory		19
Median Apartment Rent		\$2,321
Most Expensive		\$690,990
Least Expensive		\$389,000
Market Action Index		55

Strong Seller's Market

MEDIAN LIST PRICE



MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$679,490	1,934	-	3	2	1	0	0	201
\$639,999	1,610	-	3	2	1	0	1	159
\$569,000	1,420	0 - 4,500 sqft	3	2	32	1	2	29
\$420,000	1,112	-	2	2	33	1	2	43