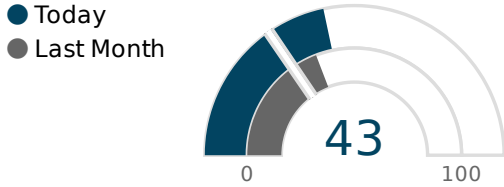


CARLSBAD, CA 92009  
Condos/Townhomes

This week the median list price for Carlsbad, CA 92009 is \$495,000 with the market action index hovering around 43. This is an increase over last month's market action index of 38. Inventory has held steady at or around 37.

MARKET ACTION INDEX

The Market Action Index answers the question "How's the Market?" by measuring the current rate of sale versus the amount of the inventory. Index above 30 implies Seller's Market conditions. Below 30, conditions favor the buyer.



Slight Seller's Advantage

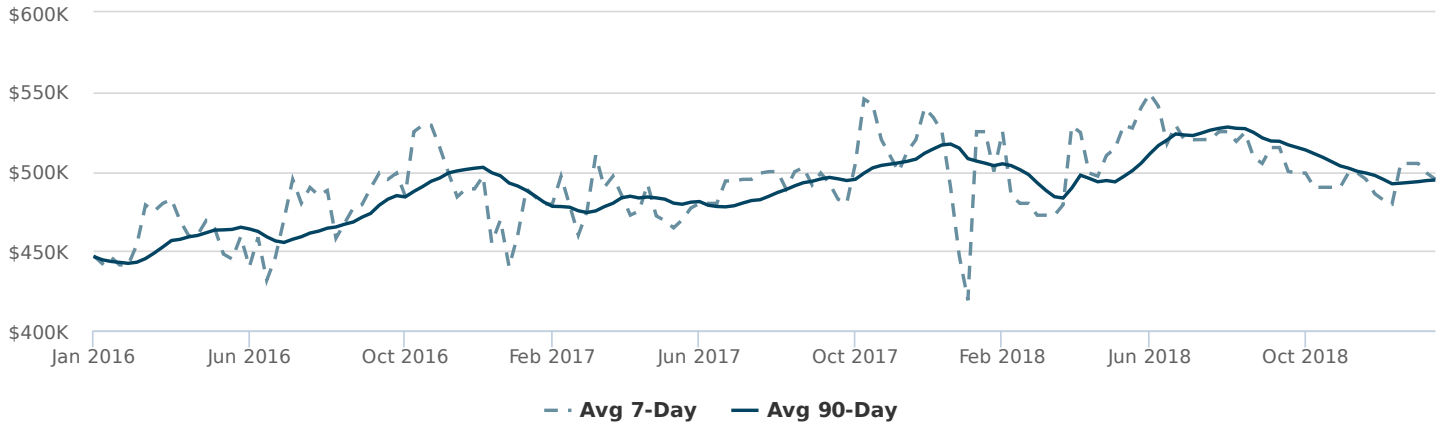
Home sales continue to outstrip supply and the Market Action Index has been moving higher for several weeks. This is a Seller's market so watch for upward pricing pressure in the near future if the trend continues.

REAL-TIME MARKET PROFILE

Median List Price	\$495,000
Per Square Foot	\$377
Days on Market	95
Price Decreased	35%
Price Increased	0%
Relisted	38%
Inventory	37
Median Apartment Rent	\$2,850
Most Expensive	\$1,159,000
Least Expensive	\$330,000
Market Action Index	43

**Slight Seller's Advantage**

MEDIAN LIST PRICE



MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$949,500	2,223	0.25 - 0.5 acre	2	2	29	1	2	128
\$579,500	1,536	1 - 2.5 acres	2	2	44	4	4	44
\$479,900	1,322	1 - 2.5 acres	2	2	33	0	1	85
\$392,000	743	0.5 - 1 acre	1	1	22	2	2	119