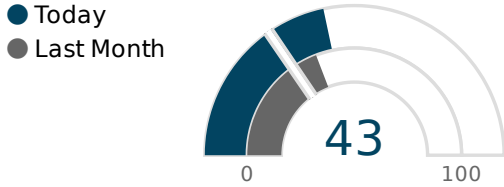


CARLSBAD, CA 92010  
Condos/Townhomes

This week the median list price for Carlsbad, CA 92010 is \$591,990 with the market action index hovering around 43. This is an increase over last month's market action index of 38. Inventory has held steady at or around 17.

MARKET ACTION INDEX

The Market Action Index answers the question "How's the Market?" by measuring the current rate of sale versus the amount of the inventory. Index above 30 implies Seller's Market conditions. Below 30, conditions favor the buyer.



Slight Seller's Advantage

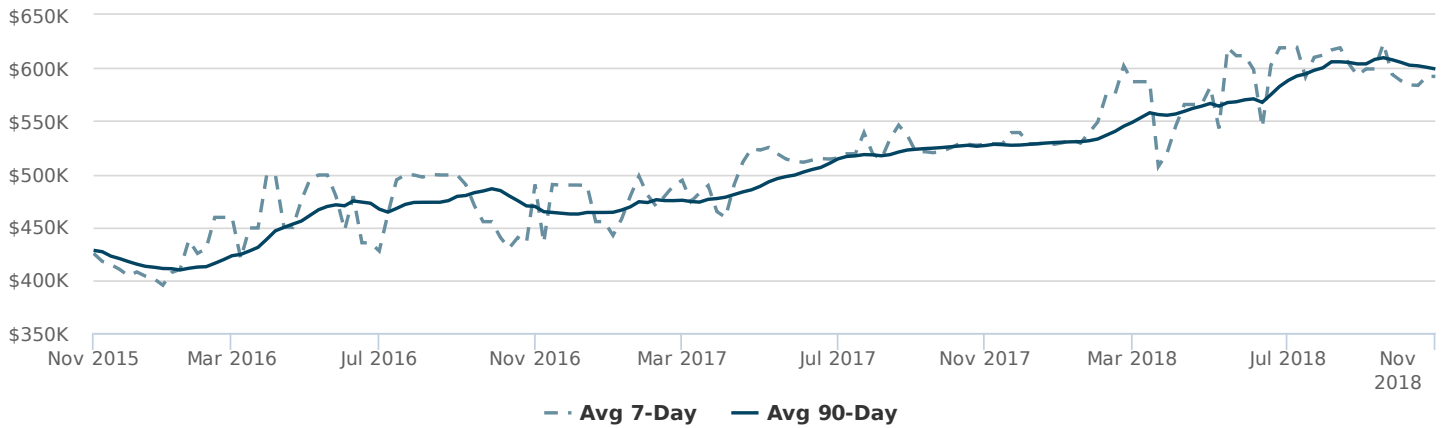
Home sales continue to outstrip supply and the Market Action Index has been moving higher for several weeks. This is a Seller's market so watch for upward pricing pressure in the near future if the trend continues.

REAL-TIME MARKET PROFILE

Median List Price		\$591,990
Per Square Foot		\$396
Days on Market		88
Price Decreased		24%
Price Increased		0%
Relisted		59%
Inventory		17
Median Apartment Rent		\$2,400
Most Expensive		\$699,000
Least Expensive		\$394,000
Market Action Index		<b>43</b>

**Slight Seller's Advantage**

MEDIAN LIST PRICE



MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$664,490	1,762	0 - 4,500 sqft	3	2	0	0	0	131
\$625,445	1,559	-	3	2	6	0	2	82
\$579,495	1,436	0 - 4,500 sqft	3	2	0	0	2	73
\$539,000	1,341	0 - 4,500 sqft	3	2	34	1	1	70