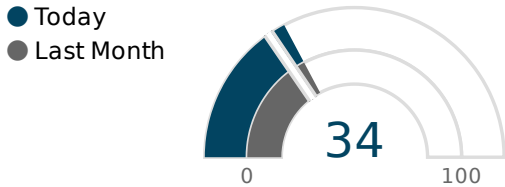


SOLANA BEACH, CA 92075
Single-Family Homes

This week the median list price for Solana Beach, CA 92075 is \$2,197,000 with the market action index hovering around 34. This is about the same as last month's market action index of 34. Inventory has held steady at or around 24.

MARKET ACTION INDEX

The Market Action Index answers the question "How's the Market?" by measuring the current rate of sale versus the amount of the inventory. Index above 30 implies Seller's Market conditions. Below 30, conditions favor the buyer.



Slight Seller's Advantage

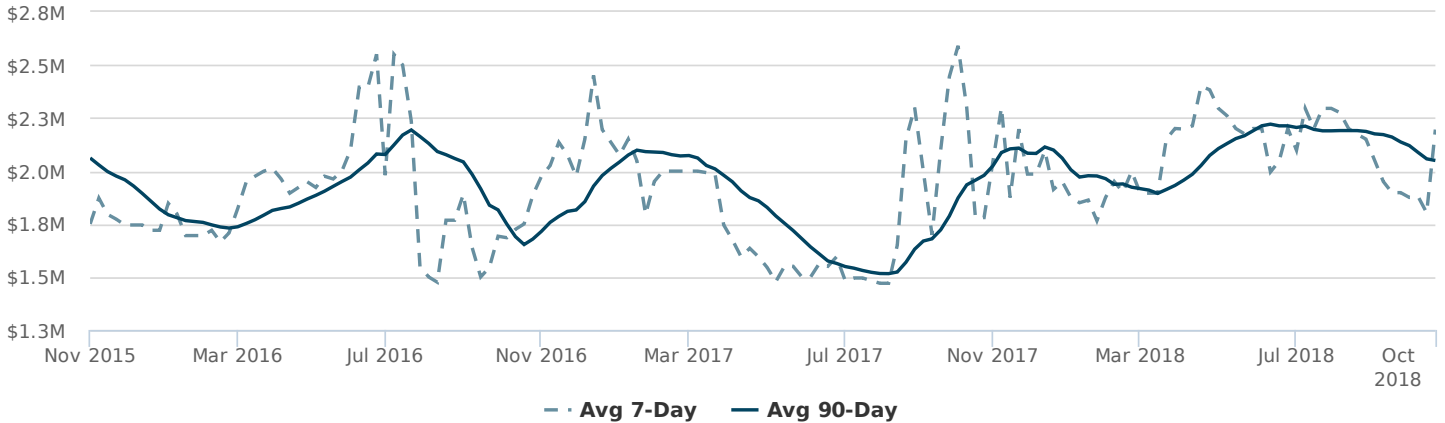
The market has been cooling off a bit in recent weeks, as more homes are available and demand is less. We're already seeing prices move lower as a result. Expect this trend to continue especially if the index falls to the Buyer's zone. Watch for a persistent up-turn in Market Action to signal prices rising again.

REAL-TIME MARKET PROFILE

Median List Price		\$2,197,000
Per Square Foot		\$828
Days on Market		61
Price Decreased		63%
Price Increased		0%
Relisted		17%
Inventory		24
Median House Rent		\$3,700
Most Expensive		\$4,995,000
Least Expensive		\$889,000
Market Action Index		34

Slight Seller's Advantage

MEDIAN LIST PRICE



MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$4,149,000	4,158	0.25 - 0.5 acre	4	4	12	0	0	59
\$2,512,500	4,007	0.25 - 0.5 acre	4	3	34	0	0	58
\$1,649,500	1,880	0.25 - 0.5 acre	3	2	49	0	1	71
\$1,325,000	2,064	0.25 - 0.5 acre	3	2	43	0	0	56