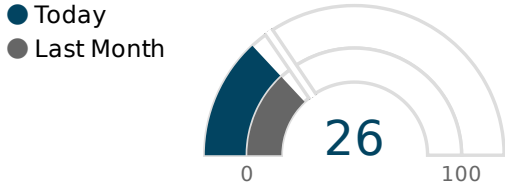


DEL MAR, CA 92014  
Single-Family Homes

This week the median list price for Del Mar, CA 92014 is \$3,250,000 with the market action index hovering around 26. This is about the same as last month's market action index of 26. Inventory has held steady at or around 71.

MARKET ACTION INDEX

The Market Action Index answers the question "How's the Market?" by measuring the current rate of sale versus the amount of the inventory. Index above 30 implies Seller's Market conditions. Below 30, conditions favor the buyer.



Slight Buyer's Advantage

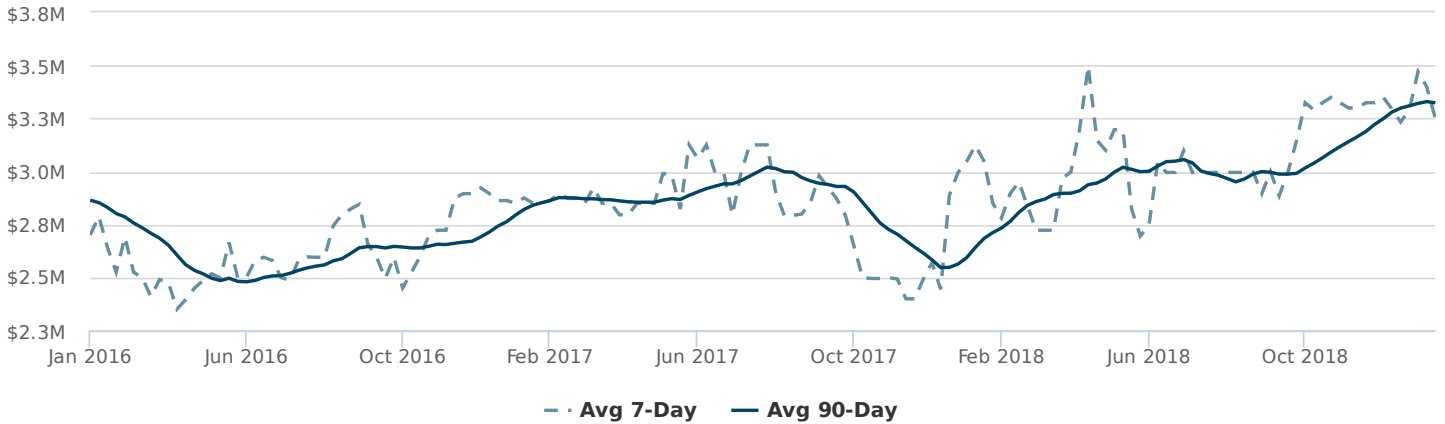
Home sales have begun exceeding new inventory. This is a Buyer's market so prices are not yet moving higher as excess inventory is consumed. If the tightening continues and the market moves into the Seller's zone, we may see upward pressure on pricing.

REAL-TIME MARKET PROFILE

Median List Price	\$3,250,000
Per Square Foot	\$1,250
Days on Market	164
Price Decreased	30%
Price Increased	4%
Relisted	24%
Inventory	71
Median House Rent	\$7,398
Most Expensive	\$24,000,000
Least Expensive	\$1,050,000
Market Action Index	26

**Slight Buyer's Advantage**

MEDIAN LIST PRICE



MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$8,995,000	3,567	0.25 - 0.5 acre	4	4	33	0	0	154
\$3,799,500	3,018	8,000 - 10,000 sqft	4	3	21	0	1	156
\$2,722,500	2,413	8,000 - 10,000 sqft	3	3	33	1	0	207
\$1,672,000	2,361	6,500 - 8,000 sqft	3	2	33	5	2	137